ivp paragon network

Description for IVP Portfolio Company CEOs and Executives

Who are IVP Paragons?
IVP Paragons are operating executives with unique skills and a willingness to help IVP portfolio companies become enduring market leaders. Paragons are experts at their craft and have a desire to serve as sounding boards for high-growth companies.

How experienced are Paragons?
Paragons range from CEOs to pricing experts, demand generation, and IPO specialists. Some are currently working, while others are retired. They come from every function and range from C-Suite stars to up-and-comers who excel within their respective disciplines. The common denominator is that they are world class within their specialties and have direct experience quickly turning companies into enduring market leaders.

What are typical Paragon assignments?
There are no "typical" assignments per se. Paragons are leveraged for almost every company building activity. Recent use cases include:

- Benchmarking on how to build the most diverse and high-performing enterprise C-Suite team
- Advice on centralizing an operations function
- Considerations around physical office space in the post-pandemic world
- Restructuring a cloud infrastructure company's go-to-market organization
- Organizing and hiring the first legal, marketing or xxx department

How can I take advantage of the Paragon Network?
Please reach out to your lead investor, Blair Shane or paragon@ivp.com with a specific request. It is helpful to share as much detail as possible – what you are trying to solve for and the type of person you are looking for (skill, experience, company background etc.)

How frequently can I leverage the network?
As often as you would like.

What is expected of Paragons and portfolio companies?
Paragons are expected to give their best advice on a given topic to a portfolio company, including reviewing plans, suggesting others they should talk to, and more. Companies are expected to treat paragons as paid consultants or board members and to be respectful of their time and effort. In some cases, these relationships could turn into opportunities to recruit new execs, board members, or customers.